

SEARCH

SALES WINDOW

#### 10/29/24 - 12/31/24

#### 5280 (DENVER) MARKET-SPECIFIC ADVERTISING

WOT's Brand Campaign will include a multi-channel regional campaign to support last minute travel opportunities in key markets (places like Salt Lake City and Denver). Partners have an opportunity to align with this effort in key publications, like this one in 5280 Magazine.

Placements available to partners include print executions, which may coincide with Brand insertions.

• Extend through digital units (email, newsletters).

	Bronze Package	Silver Package	Gold Package
Campaign Flight Min.	1 Day	1 Month	1 Month
Delivery	20K Sends	60K Circulation 220K Sends	60K Circulation 220K Sends
Total Value	\$1,500	\$5,400	\$7,300
Wyoming Match	\$750	\$2,700	\$3,650
Partner Price	\$750	\$2,700	\$3,650
Creative Units	Getaways Dedicated Email	Half Page Ad Getaways Dedication Email	Full Page Ad Getaways Dedication Email
Added Value	N/A	Sposored Content In Local Daily Newsletter	Sposored Content In Local Daily Newsletter

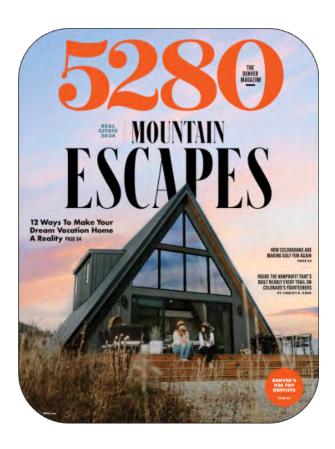
PACKAGES ARE LIMITED AND OFFERED ON A FIRST-COME, FIRST-SERVED BASIS. INFORMATION IS SUBJECT TO CHANGE

#### Notes:

Creative should be provided by partner



Print



#### **Getaways Dedicated Email**

• Opportunity to feature upcoming events.

#### Local Daily Newsletter

• Opportunity to feature upcoming events.





**SALES WINDOW** 10/29/24 - 12/31/24

#### COWBOY CHANNEL BROADCAST TV

Engage in a western-lifestyle audience with Cowboy Channel broadcast inventory, including cherry-picked rodeo broadcasts.

Cowboy Channel provides strong contextual alignment, with rodeo-specific programming.

	Bronze Package	Silver Package	Gold Package
Number of Rodeos	4-8	6-12	8-16
Number of Spots	16	24	32
Total Value	\$8,400	\$12,600	\$16,800
Wyoming Match	\$4,200	\$6,300	\$8,400
Partner Price	\$4,200	\$6,300	\$8,400
Creative Units	:30 Spot	:30 Spot	:30 Spot

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#### Notes:

Creative should be provided by partner

Partners able to select preferred rodeos









## **COWBOY CHANNEL - POTENTIAL RODEOS**

Potential Rodeos for Broadcast Component

\*SUBJECT TO CHANGE, PENDING FINAL BROADCAST SCHEDULE \*RODEOS NOT FEATURED IN **FINAL BROADCAST SCHEDULE (PENDING)** MAY REQUIRE ADDITIONAL FUNDING AND APPROVAL

#### Wyoming PRCA Rodeos

Forever West Xtreme Bulls Thermopolis Cowboy Rendezvous PRCA Rodeo Cody Stampede Central Wyoming Fair & PRCA Rodeo Sheridan WYO Rodeo Cheyenne Frontier Days Red Desert Rodeo - Rock Springs New Years Eve Buck & Ball

#### **Out-of-State Rodeos**

Houston Livestock Show & Rodeo Nebraskaland Days Reno Rodeo Yellowstone Rodeo Greeley Stampede Rodeo Mesquite ProRodeo Series World's Oldest Continuous Rodeo Dodge City Roundup Caldwell Night Rodeo Rancho Mission Viejo Rodeo Ellensburg Rodeo Pendelton Roundup

Notes:

- Creative should be provided by partner
- Partners able to select preferred rodeos

















**SALES WINDOW** 10/29/24 - 12/31/24

#### PAID SOCIAL WOT'S CHANNELS

Continue the paid social co-op campaign that harnesses the power of the Wyoming Office of Tourism official channels (Facebook & Instagram) to promote partners around the state.

	Bronze Package	Gold Package	Gold Package
Campaign Flight Min.	2 Months	4 Months	6 Months
Delivery	250K + Impressions	500K + Impressions	750K + Impressions
Total Value	\$2,000	\$4,000	\$6,000
Wyoming Match	\$1,000	\$2,000	\$3,000
Partner Price	\$1,000	\$2,000	\$3,000
Creative Units	On-Platform Ads	On-Platform Ads	On-Platform Ads
Added Value	(1) Vic	leo Asset if footage a	allows

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#### Notes:

Creative should be provided by partner.

- Video assets are recommended.
- Where available, BVK can create a simple :06 motion/video asset for participating partners.
- Creative should be clear of marks.

Managed By: BVK FIND OUT MORE: WOTCO.OP@BVK.COM



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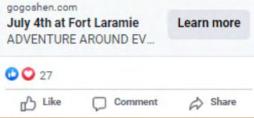


#### Examples

Wyoming Office of Tourism • X

Visit Fort Laramie for a traditional July 4th celebration! Old-fashioned games, live music, and interpretive demos await!







Wyoming Office of Tourism 🔮 🗙

#### Notes:

- Creative should be provided by partner.
  - Video assets are recommended.
    Where available, BVK can create a simple :06 motion/video asset for participating partners.
- Creative should be clear of marks.

TRAVELWYOMING.COM

**SALES WINDOW** 10/29/24 - 12/31/24

#### SALT LAKE CITY MAGAZINE MARKET-SPECIFIC ADVERTISING

WOT's Brand Campaign will include a multi-channel regional campaign to support last minute travel opportunities in key markets (places like Salt Lake City and Denver). Partners have an opportunity to align with this effort in key publications, like this one in Salt Lake Çity Magazine.

Placements available to partners include print executions, which may coincide with Brand insertions.

• Extend through digital units (email, newsletters).

	Bronze Package	Silver Package	Gold Package
Campaign Flight Min.	1 Day	1 Month	1 Month
Delivery	51K Sends	16K Circulation 41.5K Sends	16K Circulation 41.5K Sends
Total Value	\$750	\$3,000	\$4,200
Wyoming Match	\$375	\$1,500	\$2,100
Partner Price	\$375	\$1,500	\$2,100
Creative Units	Dedicated Email	Half Page Ad Dedicated Email	Full Page Ad Dedicated Email
Added Value	6 Months Display Ads 3 E-Newsletters	6 Months Display Ads 3 E-Newsletters	6 Months Display Ads 3 E-Newsletters

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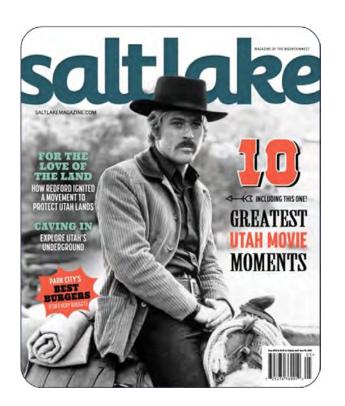
#### Notes:

Creative should be provided by partner



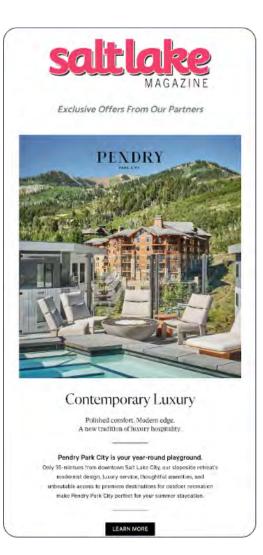


Print



#### **Dedicated Email**

• Opportunity to feature upcoming events.



#### **E-Newsletter**

• Opportunity to feature upcoming events.







SALES WINDOW

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#### SOJERN PROGRAMMATIC DIGITAL ADVERTISING

Strong-performing media partner within brand campaign.

• Ability to drive efficient reach and engagement.

Align closely with in-market travel audiences.

• Can be catered to partner needs, such as National Parks, Sustainability Audiences, Outdoor Travelers, etc.

Sojern dashboard provides access to media performance & destination insights.

• Including economic impact of campaign.

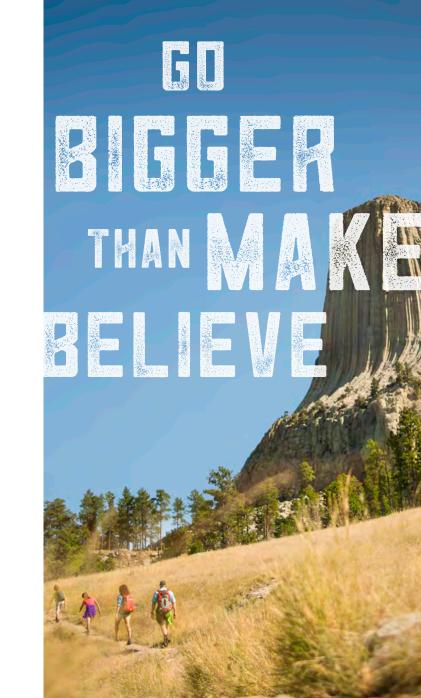
	Bronze Package	Silver Package	Gold Package		
Campaign Flight Min.	3 Months	3 Months	3 Months		
Delivery	1.5MM Impressions	2.2MM Impressions	2.6MM Impressions		
Total Value	\$6,000	\$12,000	\$18,000		
Wyoming Match	\$3,000	\$6,000	\$9,000		
Partner Price	\$3,000	\$6,000	\$9,000		
Creative Units	Display	Display Native	Display Native Video (Pre-Roll)*		
Added Value	20-30%+ Discounted CPMs. Access to Dashboard, including Destination Insights				

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Notes:

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#### Display



#### Native



10 Places to spot Wyoming wildlife From treasured national parks to remote wildlife refuges, there's no place auite like Wyomina to witness wildlife in true wilderness. Sponsored by WY



10 Places to spot Wyoming wildlife
From trasaund national parks to remote wildlife refuges, there is no place
quite like Wyoming to witness wildlife in the wilderness.
TravelWyoming.com
Read more

#### Video / Pre-Roll

• Requires video assets.





#### Dashboard

- Partners to receive on-going access to Sojern dashboard; featuring campaign metrics (impressions, clicks, spend, etc.), as well as market insight\*
- Requires pixel placement

#### Economic Impact Report

- Partners to receive a campaign wrap report, including Sojern's EIR including post-impression travel events as well as foot traffic (currently in beta)
- Requires pixel placement

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×		Flight Search Flight Booking	9,146 651	4,003 852			
Vertical	Event Type		Total Activities		Total Travelers	Avg. Avg. Lead Times In Days	Avg. Avg. Length of Stay In Days
Flight	Flight Search		9,146.0		4,003	67.7	2.8
	Flight Booking	3	651.0		852	51.2	4.6
Foot Traffic	In-Destination	Visita	18,010.0		18,010		
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	Lodging Book	ing	1,344.0		1,441	33.0	1.8
Car	Car Search		850.0		533	52.7	6.8
	Car Booking		169.0		140	40.3	5.8
Rail/Bus	Rai/Bus Sear	ch	5.0		5	40.6	2.4
Vacation	Vacation Sea	rch	19.0		28	98.5	6.3
Grand Total			39,894.0		32,592	52.8	4.1
			Total Activitie	25	Confirme	d Travelers	Hotel Night Stays
Total Booking	gs + Foot Traffic		20,174		20	.372	2.712

That's WY WY

## SALES WINDOW

10/29/24 - 12/31/24

#### TRAVELSPIKE HI-IMPACT DIGITAL ADVERTISING

Unique inventory engages travelers throughout the travel journey

• Ability to target based on key geographies, relevant content (i.e., Travel) and audience targeting (i.e., demo, behavioral)

Opportunity to leverage custom-built creative units that drive strong engagement

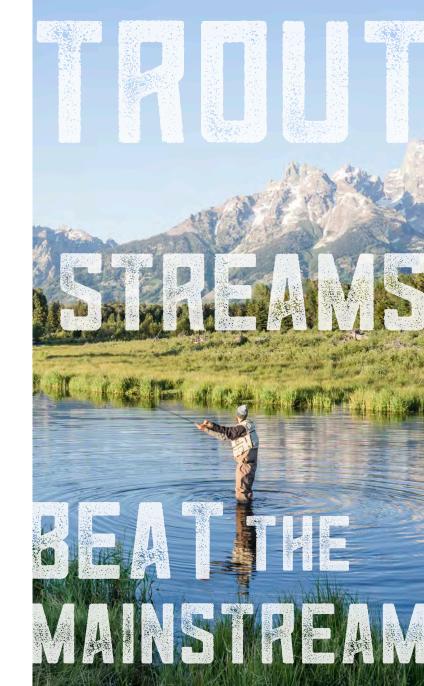
• Travelspike to support production of custom creative units

	Bronze Package	Silver Package	Gold Package
Campaign Flight Min.	3 Months	3 Months	3 Months
Delivery	76K + views	1.25MM Impressions	1.65MM Impressions
Total Value	\$10,000	\$15,000	\$20,000
Wyoming Match	\$5,000	\$7,500	\$10,000
Partner Price	\$5,000	\$7,500	\$10,000
Creative Units	Video Card*	In-Image/In-Screen High Impact	Adtours
Added Value	Cı	ustom Creative Supp	ort

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#### Video Card

Custom video creative, with engaging video card layered over existing video assets; purchased on a cost-per-view basis.

- Click images for creative demos.
- Requires video assets.



#### In-Image / In-Screen High Impact

High-viewability and high-impact units; overlay on article images or browser scroll.



#### Adtours

С

360 interactive virtual tours integrated into programmatic ads. Custom footage filmed by Travelspike as added value; opportunity to leverage WOT or owned footage as well.

• If partner has access to existing footage and will build the frame, bonus media impressions will be added to campaign.





**SALES WINDOW** 10/29/24 - 12/31/24

#### TRIPADVISOR TRAVEL ADVERTISING

Advertising on site where audiences are seeking travel information and options

• Partner presence enhanced through complementary WOT placements

Opportunity to target key audiences, including those seeking travel in the Western US.

Recommend more custom creative units, to incorporate partners into Tripadvisor content more seamlessly.

• Units have historically driven stronger engagement

	Bronze Package	Silver Package	Gold Package
Campaign Flight Min.	2 months	4 months	3-8 Weeks
Delivery	344K + Impressions	622K + Impressions	6K Clicks
Total Value	\$5,000	\$10,000	\$15,000
Wyoming Match	\$2,500	\$5,000	\$7,500
Partner Price	\$2,500	\$5,000	\$7,500
Creative Units	Native Boost	Native Boost Explorer Video*	Tripadvisor Connect (Social)
Added Value	Custom built	creative leveraging	partner assets

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#### **Native Boost**

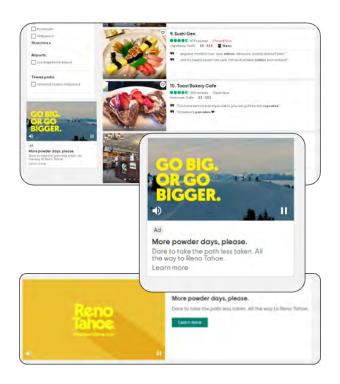
Messaging delivered more organically within site content, driving strong click engagement.



#### **Explorer Video**

Similar to Native Boost, provides more organic distribution for video - designed for viewability within relevant content.

• Requires video assets



#### **Tripadvisor Connect**

Runs throughout Meta platforms - Facebook & Instagram; pay-per-click rather than impression.

